

Success Story



“Our holistic, solution oriented mindset and operations are reflected within the PCC system”

“PCC provides first-class products and solutions”

“Holistic perspective and interrelated costing and financial planning”

“PCC offers exceptional, high-quality support”

“New requirements and individual requests are implemented immediately and persist updates”



Innovation meets competence

MS-Schramberg GmbH & Co. KG is an awarded innovation leader in magnetic and plastics technology. Its continuous success is secured by solution competence and innovative capacity.

Operational and financial control, which is based on a holistic solution methodology at MS-Schramberg, is supported by the PCC management accounting system, fully integrating the areas of production, finance and costing.

For over 50 years, MS-Schramberg GmbH & Co. KG has personified expert solutions and top quality, being one of Europe's leading manufacturers of permanent magnets and assemblies today.

True to the credo “Everything from one single source for unbeatable reliability”, more than 500 employees at 3 locations develop and produce approx. 5,000 customer-specific products, which are used by companies from the most diverse industrial sectors.

At MS-Schramberg, the focus lies on innovation and strategic, organic growth. This is reflected by the Top-Innovator of the year 2014 award, by a sustainable growth in sales, as well as by a continuous expansion of its production plants.

For decision support, the medium-sized enterprise has trusted the economic data of its PCC system for almost 10 years now. The management fully relies on the consistent information. The comprehensive, integrated planning and target-actual variance analyses generate essential information for operational and financial control.

Convinced by the experience of collaborating closely with PCC Consulting, the swift realisation of customer-specific requests and valuable support during restructuring efforts, MS-Schramberg will continue to rely on the comprehensive PCC system.





Read our interview with...

Patrick Bantle, Head of IT/Financial Accounting at MS-Schramberg

Which management accounting challenges are you facing at MS-Schramberg?

P. Bantle:

I have been working here for 18 years and as Head of IT and Financial Accounting I specifically recognise the data overload and the increasing pace of innovation as greatest challenges. Only integrated approaches and harmonised systems can lay the foundation for continuously reaching correct management decisions and for further promoting essential developments.

What objectives are you pursuing that are supported by the PCC system?

P. Bantle:

As medium-sized enterprise we are pursuing sustainable and organic growth. Reliable figures are a prerequisite for maintaining financial independence as basis for a healthy corporate development. Our holistic, solution oriented mindset and operations are equally reflected within the PCC system.

Which features of the PCC system do you value most?

P. Bantle:

The calculation speed is exceptional - I did not believe it when I witnessed it for the first time. With our previous system it took us about 6-7 days to calculate one month. Today, month end closing takes us 30 minutes and calculating 20,000 data records takes less than 20 minutes on the PCC system. We also particularly value the holistic perspective and interrelated costing and financial planning enabled by PCC's first-class products and solutions.

How do you evaluate the PCC consulting services?

P. Bantle:

We have been working with the PCC system since 2006. The system setup has met all our requirements and individual requests have been realised quickly. Also during corporate expansion and restructuring efforts we are provided with highly competent support.

Are you aware of other solution providers of similar competency?

P. Bantle:

No. I know of no other solution providers with similar products that offer a comparable degree of economic information for decision support. No other provider offers such a comprehensive approach. On top of this, the PCC stands out with its excellent consulting services and high expertise.

Based on planned sales on customer and item levels, MS-Schramberg employs our comprehensive, integrated solution to prepare planning results while automatically generating a planned profit and loss account and balance sheet.

In addition, internal service charges across 3 plants are clearly represented and can be analysed in detail.

	Plan-Menge	Plan-Preis	Plan-Umsatz	Plan-Menge	Plan-Preis	Plan-Umsatz
Januar	10.087,83	100,00	25,75	100,00	258.814,37	100,00
Februar	9.170,84	100,00	25,75	100,00	236.195,04	100,00
März	11.065,51	100,00	25,75	100,00	283.434,08	100,00
April	8.253,75	100,00	25,75	100,00	212.575,58	100,00
Mai	12.819,18	100,00	25,75	100,00	330.673,09	100,00
Juni	13.756,27	100,00	25,75	100,00	354.262,60	100,00
Juli	13.590,44	100,00	25,75	100,00	349.351,61	100,00
August	14.673,35	100,00	25,75	100,00	377.912,10	100,00
September	13.756,27	100,00	25,75	100,00	354.262,60	100,00
Oktober	11.922,12	100,00	25,75	100,00	307.051,06	100,00
November	11.055,51	100,00	25,75	100,00	283.434,08	100,00
Dezember	9.170,84	100,00	25,75	100,00	236.195,04	100,00
Summe	141.231,00	100,00	25,75	100,00	3.637.404,00	100,00
Jahr	141.231,00	100,00	25,75	100,00	3.637.404,00	100,00
Ges. Monate	141.231,00	100,00	25,75	100,00	3.637.404,00	100,00
Gesamt Jahr	141.231,00	100,00	25,75	100,00	3.637.404,00	100,00
Difference	0,00	0,00	0,00	0,00	0,00	0,00

Are you satisfied with the offered hotline and onsite support?

P. Bantle:

PCC offers an exceptionally high-quality support, which goes well beyond that of other solution providers. We can reach out to consultants and software developers at all times. All enquiries are met with quick and competent responses. New requirements and individual requests are implemented shortly and also persist updates. All in all, we are perfectly happy with the offered support.

How do you evaluate effort and workload reduction using the PCC system?

P. Bantle:

Yes, after its approval, we can now complete our annual planning in the system in only 2 days. Based on planned sales on customer and item levels, we can prepare planning results and obtain an automatically generated planned profit and loss account and balance sheet. In addition, internal service charges across 3 plants are clearly represented and can be analysed in detail. As mentioned earlier, month end closing takes us less than 30 minutes, because all required data are instantly available for reporting within the integrated system.

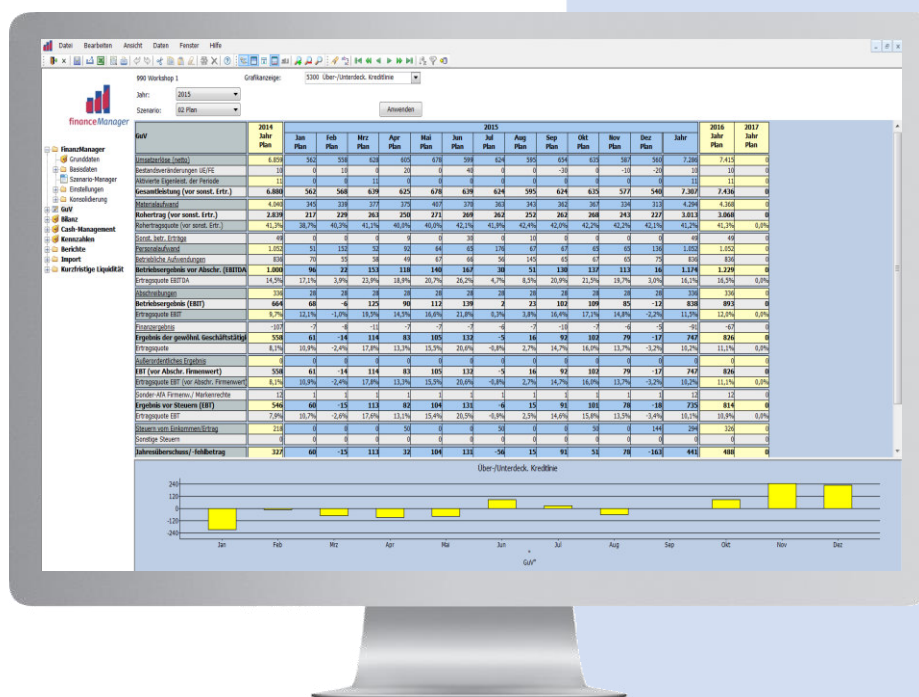
How would you rate the technical interface performance to up- and downstream systems?

P. Bantle:

The interface connection is outstanding. Also the interconnection between costing and finance and liquidity planning runs smoothly. Furthermore, we can fully rely on the data, which is always consistent with that of the upstream systems.

Thank you very much for this interview, Mr. Bantle.

A comprehensive Management Accounting system including cost and activity accounting, costing and fully integrated profitability, finance and balance sheet planning capabilities, as well as extensive analyses and reports.



About PCC

For more than 25 years, PCC has been offering management consulting, process optimisation and operations analyses for medium-sized enterprises of all industries and develops modular standard software for integrated management accounting systems.

Our management accounting system unites all planning tasks in one single system environment and complements or replaces the cost accounting functionalities of ERP systems. We are experts in checking all relevant enterprise data for errors and data quality, exact settlements, planning, target/actual comparisons and forecasts.

The possibility of creating integrated high-speed simulations results in better information for the management and new approaches for real-time evaluation and control.